Title: Carolyn McClanahan: What's Next For Financial Advisors?

How can advisors guide their clients in preparing for the effects of aging and in finding

what brings joy to their lives?

Guest: Podcast clip from Dr. Carolyn McClanahan Episode

Dr. Carolyn McClanahan, founder and director of financial planning at Life Planning

Partners

Describer: Image: man outside looking off into the distance. Words Displayed: Take Care of

Yourself First

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Voice Over: DR.

Well, the number one thing I tell people over and over is, you have to take care of **CAROLYN MCCLANAHAN**

yourself first before you take care of anybody else to be able to do it well.

Describer: Image: a man and woman dancing outside a barn. Words Displayed: Where am I happy,

where am I not happy?

Voice Over: DR.

CAROLYN MCCLANAHAN

And so an advisor to me needs to look inside and say, "Where am I happy, where am I not

happy with my practice?"

Describer: Image of a carnival ride. Words Displayed: Brings Joy

Image of a person in red boots. Words Displayed: Make a Change

Voice Over: DR.

CAROLYN MCCLANAHAN

And parsing out what it is that they want to do and what brings them joy. And it may be for them that they need to make a change in how they're doing their practice. Maybe they need to do like I did and you know the first thing I did was hire out the things I didn't

enjoy doing.

Describer: Image of a woman walking in an office. Words Displayed: Passion

Image of a woman and a dog outside. Words Displayed: Joy

Voice Over: DR.

CAROLYN MCCLANAHAN

And then once you have that joy in your life and you're feeling good about what you're

doing, that passion really shows through to the people you have to work with.

Describer: Image of people at an outdoor party. Words Displayed: Joy Enthusiastic

Voice Over: DR.

Describer:

CAROLYN MCCLANAHAN

That includes your co-workers, includes your clients, and when they see that you're having the joy and that you're enthusiastic about what you're doing, that's going to

attract all sorts of goodness to you to help keep you better and keep you moving forward

in a great direction so you that you're happy with your life.

Image of a car on a curvy road. Words Displayed: Moving Forward

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