Title:	Carolyn McClanahan: What's Next For Financial Advisors?
	How can advisors guide their clients in preparing for the effects of aging and in finding what brings joy to their lives?
Guest:	Podcast clip from Dr. Carolyn McClanahan Episode
	Dr. Carolyn McClanahan, founder and director of financial planning at Life Planning Partners
Describer:	Image: man outside looking off into the distance. Words Displayed: Take Care of Yourself First
	Subscribe to the podcast series
Voice Over: DR. CAROLYN MCCLANAHAN	Well, the number one thing I tell people over and over is, you have to take care of yourself first before you take care of anybody else to be able to do it well.
Describer:	Image: a man and woman dancing outside a barn. Words Displayed: Where am I happy, where am I not happy?
Voice Over: DR. CAROLYN MCCLANAHAN	And so an advisor to me needs to look inside and say, "Where am I happy, where am I not happy with my practice?"
Describer:	Image of a carnival ride. Words Displayed: Brings Joy
	Image of a person in red boots. Words Displayed: Make a Change
Voice Over: DR. CAROLYN MCCLANAHAN	And parsing out what it is that they want to do and what brings them joy. And it may be for them that they need to make a change in how they're doing their practice. Maybe they need to do like I did and you know the first thing I did was hire out the things I didn't enjoy doing.
Describer:	Image of a woman walking in an office. Words Displayed: Passion
	Image of a woman and a dog outside. Words Displayed: Joy
Voice Over: DR. CAROLYN MCCLANAHAN	And then once you have that joy in your life and you're feeling good about what you're doing, that passion really shows through to the people you have to work with.
Describer:	Image of people at an outdoor party. Words Displayed: Joy Enthusiastic
Voice Over: DR. CAROLYN MCCLANAHAN	That includes your co-workers, includes your clients, and when they see that you're having the joy and that you're enthusiastic about what you're doing, that's going to attract all sorts of goodness to you to help keep you better and keep you moving forward in a great direction so you that you're happy with your life.
Describer:	Image of a car on a curvy road. Words Displayed: Moving Forward
	Logo for The Next Frontier Podcast Series. Words Displayed: Subscribe to the podcast series on your favorite platform. Icons for: Apple Podcast, Google Play, Stitcher, Libsyn
	Disclosures:
	Podcasts are created/provided for general information purposes only. The views expressed by non-affiliated guest speakers are their own and do not necessarily reflect the opinion of First Clearing or its affiliates. First Clearing and its affiliates do not endorse

any guest speakers or their companies, and therefore give no assurances as to the quality of their products and services.

First Clearing is a trade name used by Wells Fargo Clearing Services, LLC, member SIPC, a registered broker-dealer and non-bank affiliate of Wells Fargo & Company. ©2019 Wells Fargo Clearing Services, LLC. All rights reserved. First Clearing provides correspondent services to broker-dealers and does not provide services to the general public. 0919-04597

For Broker-Dealers Only.